



The Power of Belief

who you are counts

EcoMastery Success Program ~ Nourish Module 5.1

Our Core Values



Communication
Attitude
Proactive
Extra mile
Determined

Fun
Respect
Others
Growth
Honour



Our Rules of Play

- 1. People Will Do What You Do**
- 2. Your Past Does Not Equal Your Future**
- 3. Be Honest with Yourself**
- 4. If You Need Help, then Ask**
- 5. Challenges Go Up, Praise Goes Down**
- 6. If You Throw Dirt, You Lose Ground**
- 7. Always Praise in Public and Critique in Private**
- 8. Punctuality for All Meetings and Events**



*Your Checklist for this **Module***

✓ You have read your **Preparing the Soil, Sowing and Reaping, Flourish and Growing and Nurture Modules** from your **EcoMastery Success Program**

✓ This Module unpacks the **Power of Belief** and the impact this has on others and the growth of your Team. This includes;

- ✓ The **Power and Importance of Belief**
- ✓ The **Bucket of Belief**
- ✓ The **Power of Limiting Beliefs**



The power and importance of belief

*People will buy you more
than the Opportunity*

- ✓ You need to have **total belief** in EcoForce Global, the Opportunity, and **yourself**
- ✓ This is reflected in your **sincerity** and level of **conviction**
- ✓ You want to **attract people who believe what you believe**
- ✓ People **need time** to process what you have to offer
- ✓ Many things can **change or add to** someone's belief on any subject ... **opinions can be swayed**



The Bucket of Belief

People often are hesitant to join either due to not enough belief about the Opportunity, or not enough belief in themselves

How full is Your Belief Bucket?

- ✓ You want to keep adding to your own personal belief
- ✓ Your level of belief will turn a roadblock into a speed hump
- ✓ Keep adding to Prospect's belief about the Opportunity
- ✓ Keep adding to your Customer's belief
- ✓ Keep adding to your Advocate's belief
- ✓ Use your Drip File to help build belief in others



The power of limiting beliefs

*The only thing limiting us in life
is our belief that there are limits*

- ✓ We all have beliefs – some empower us, some hold us back
- ✓ Identify any fears you may have
- ✓ FEAR – False Evidence Appearing Real
- ✓ Embrace the journey to get the breakthroughs you need
- ✓ Be the one who encourages transformation for your Team
- ✓ Be there for your Team
- ✓ Use Personal Development resources to move forward



Your *Review*

- ◆ People will **buy you** more than the Opportunity
- ◆ Constantly **build upon the layers of belief** for yourself, for the Opportunity and in your own abilities
- ◆ You want to attract people who **believe what you believe**
- ◆ Respect that often people **need time** to build belief about the Opportunity
- ◆ Opinions can be **swayed**
- ◆ Feed belief through your Drip File
- ◆ Fill yours and others
Belief Buckets



Your *Review*

- ◆ Your level of belief will turn a roadblock into a speed hump
- ◆ Our beliefs will either empower us or hold us back
- ◆ Overcome fears with courage and action
- ◆ Embrace the journey to achieve any breakthroughs
- ◆ Support your Team with their breakthroughs and be there for them
- ◆ Use Personal Development resources to move forward



If this was the last tree on Earth
there would be no tomorrow

One person can change the world
Imagine what a **tribe of us** could do

Share EcoForce

and help save our planet

... one tree at a time!

It's time to #BuyaTree

