



Developing Your Leaders

becoming redundant

EcoMastery Success Program

~ Growing and Nurture Module 4.3

Our Core Values



Communication
Attitude
Proactive
Extra mile
Determined

Fun
Respect
Others
Growth
Honour



Our Rules of Play

1. People Will Do What You Do
2. Your Past Does Not Equal Your Future
3. Be Honest with Yourself
4. If You Need Help, then Ask
5. Challenges Go Up, Praise Goes Down
6. If You Throw Dirt, You Lose Ground
7. Always Praise in Public and Critique in Private
8. Punctuality for All Meetings and Events



*Your Checklist for this **Module***

- ✓ You have read your **Events that WOW and Connect and Reward and Recognition Modules** from your **EcoMastery Success Program**
- ✓ This Module unpacks the importance of **Developing Your Leaders** and unpacks some **leadership skills**. This includes;
 - ✓ **Develop your Leadership Skills**
 - ✓ **Problems versus Challenges**
 - ✓ **Above the line and below the line Communication**
 - ✓ **The 7 Habits of Highly Effective People**
 - ✓ **13 Proven Behaviours to build a Winning Team**
 - ✓ **The 6 Human Needs**
 - ✓ **The power of a Journal**



What does it take to be a great leader?

“While a good leader sustains momentum, a great leader increases it” – John C Maxwell

- ✓ As your organisation grows, developing your leadership skills is **paramount**
- ✓ Everyone has their **own individual leadership style**
- ✓ Embrace as many **qualities and behaviours of great leadership as you can**
- ✓ Leaders are **readers** – readers are **leaders**



Problems versus challenges

- ✓ Choose to see problems as **challenges**
- ✓ See every challenge as an opportunity to **learn and grow**
- ✓ Look for the **abundance of solutions**
- ✓ Be driven by **logic** not emotion

The Power of Choice



*Above the
line - Below
the line
behaviour*

Observe how you and your Team communicate

Ownership

Accountability

Responsibility

VICTOR

Above the line

Below the line

Blame

Excuse

Denial

VICTIM

Are you above the line or below the line?

*When we make no room for negativity; **positivity** flourishes*



The 7 Habits of Highly effective people

- Dr Stephen Covey

*Nothing great
ever came out
of chaos*

- ✓ 1. Be proactive
- ✓ 2. Begin with the end in mind
- ✓ 3. Put first things first
- ✓ 4. Think win win
- ✓ 5. Seek first to understand then to be understood
- ✓ 6. Synergise
- ✓ 7. Sharpen the saw



13 proven behaviours to build a winning team

- Franklin/Covey Institute

*Where there is unity
there is always victory*

- ✓ 1. Talk straight
- ✓ 2. Demonstrate respect
- ✓ 3. Create transparency
- ✓ 4. Right wrongs
- ✓ 5. Show loyalty
- ✓ 6. Deliver results
- ✓ 7. Get better
- ✓ 8. Confront reality
- ✓ 9. Clarify expectations
- ✓ 10. Practice accountability
- ✓ 11. Listen first
- ✓ 12. Keep commitments
- ✓ 13. Extend trust



The 6 Human Needs

*“Leaders become great not because of
their power, but because of their
ability to empower others”
John C Maxwell*

- ✓ 1. Certainty
- ✓ 2. Uncertainty (variety)
- ✓ 3. Significance
- ✓ 4. Growth
- ✓ 5. Love (connection/community)
- ✓ 6. Contribution



The Power of a Journal

*It is easy to become a
millionaire, it is much
easier not to become
one*

- ✓ You must have a journal and use it **daily**
- ✓ **Every day** write down what you did
- ✓ At the end of each week, write **how you felt** and **rate yourself out of 10**
- ✓ You must have a coach and **be accountable to your coach**



Your *Review*

- ◆ Leaders **make a way, show the way, lead the way, then get out of the way**
- ◆ Make it your habit to **learn and embrace** great leadership behaviours
- ◆ Choose to see problems as **challenges**
- ◆ Ensure all your communication is **above the line**
- ◆ Embrace and live the **7 Habits of Highly Effective People by Stephen Covey**
- ◆ Embrace and live the **13 proven behaviours to build a Winning Team**
- ◆ Apply the **6 Human Needs**
- ◆ Use a **daily Journal and be accountable to your coach**
- ◆ Leaders are **readers**
- readers are **leaders**



If this was the last tree on Earth
there would be no tomorrow

One person can change the world
Imagine what a **tribe of us** could do

Share EcoForce

and help save our planet

... one tree at a time!

It's time to #BuyaTree

