



# *Success System*

roadmap to success

EcoMastery Success Program ~ Flourish Module 3.3

# Our Core Values



**C**ommunication  
**A**ttitude  
**P**roactive  
**E**xtra mile  
**D**etermined

**F**un  
**R**espect  
**O**thers  
**G**rowth  
**H**onour



# ***Our Rules of Play***

- 1. People Will Do What You Do**
- 2. Your Past Does Not Equal Your Future**
- 3. Be Honest with Yourself**
- 4. If You Need Help, then Ask**
- 5. Challenges Go Up, Praise Goes Down**
- 6. If You Throw Dirt, You Lose Ground**
- 7. Always Praise in Public and Critique in Private**
- 8. Punctuality for All Meetings and Events**





# *Your Checklist for this **Module***

- ✓ You have read your **Module 3.1 Foundation for Success** and **Module 3.2 Your Drip File** from your **EcoMastery Success Program**
- ✓ This Module unpacks **Systems for Success**. This includes;
- ✓ Your **EcoForce Global Vehicle**
- ✓ Your **EcoForce Global 5 Step Success System**
- ✓ Options to achieve **30 Point Qualification**
- ✓ The importance of **Tune Ups**



# *Your EcoForce Global vehicle*



Learn how to get  
the most out of your  
powerful vehicle

- ✓ Learning anything new  
takes time
- ✓ The EcoForce Opportunity  
is simple, yet not easy
- ✓ Your EcoForce Global  
business in a nutshell

- ▶ Register
- ▶ Buy
- ▶ Share
- ▶ Repeat



# *Your EcoForce Global System*

Save  
Your  
Self  
Time  
Energy &  
Money

## Simple and Duplicatable

1. Share the good news - there is hope
2. Become a Customer or Advocate and buy trees
3. Strategically build for success - start with the end in mind
4. Qualify 30 PV each month
5. Create a career income - Advocate Rewards Program
6. Grow your organisation - the power of events





# **Step 1** *Share the good news*

The EcoForce Global  
message of hope

- ✓ Complete your **Game Plan** with your Referrer
- ✓ What we do is **far bigger** than just planting trees.  
Be present to the many benefits of our Tree Planting  
Program which assists when **sharing** the Opportunity
- ✓ Learn **simple ways** to start a conversation
- ✓ Apply what you have learnt in your EcoMastery  
Success Program - **Sowing and Reaping Modules**



# *Step 2*

## *Become a Customer or an Advocate*

### Your EcoForce Customers

- ✓ Send them your Personal Link to become a Customer
- ✓ They make a tree purchase from the Tree Club Options
- ✓ Thank them and include on your Drip File
- ✓ Feed their belief to either continue to purchase trees as a Customer, or register as an Advocate





## **Step 2** *Become a Customer or an Advocate*

Your personally registered  
EcoForce Advocates

- ✓ They register as an Advocate with your Personal Link
- ✓ They make a tree purchase from the Tree Club Options
- ✓ Complete a personalised Game Plan
- ✓ Get them started on the EcoMastery Success Program
- ✓ Feed their belief through events and resources
- ✓ Support them to become independent leaders



# Step 3

## *Strategically build for Success*

- ✓ Build width and depth
- ✓ Start with 1 key Advocate yet keep looking for 12 key Advocates
- ✓ The quality bring the quantity
- ✓ Your Leaders become your friends

EcoMastery Success Program ~ Flourish Module: 3.3 Success System

Start with the end in mind





## **Step 4** *Qualify each month*

To qualify for any Advocate Rewards, you need to have 30 Points every month

- ✓ Points are accrued from tree sales to your personally referred Customers and/or your personal tree purchases
- ✓ Trees purchased through your Advocates and their Customers **do not** contribute to your 30 Points qualification





## **Step 4** *Qualify each month*

To qualify for any Advocate Rewards, you need to have 30 Points every month

**One tree = 12 Points**

- ✓ **A tree paid for in full by the Advocate or their personally referred Customers = 12 Points**
- ✓ **A tree purchased on a Payment Plan by the Advocate or their personally referred Customers = 1 Point/month over 12 months**

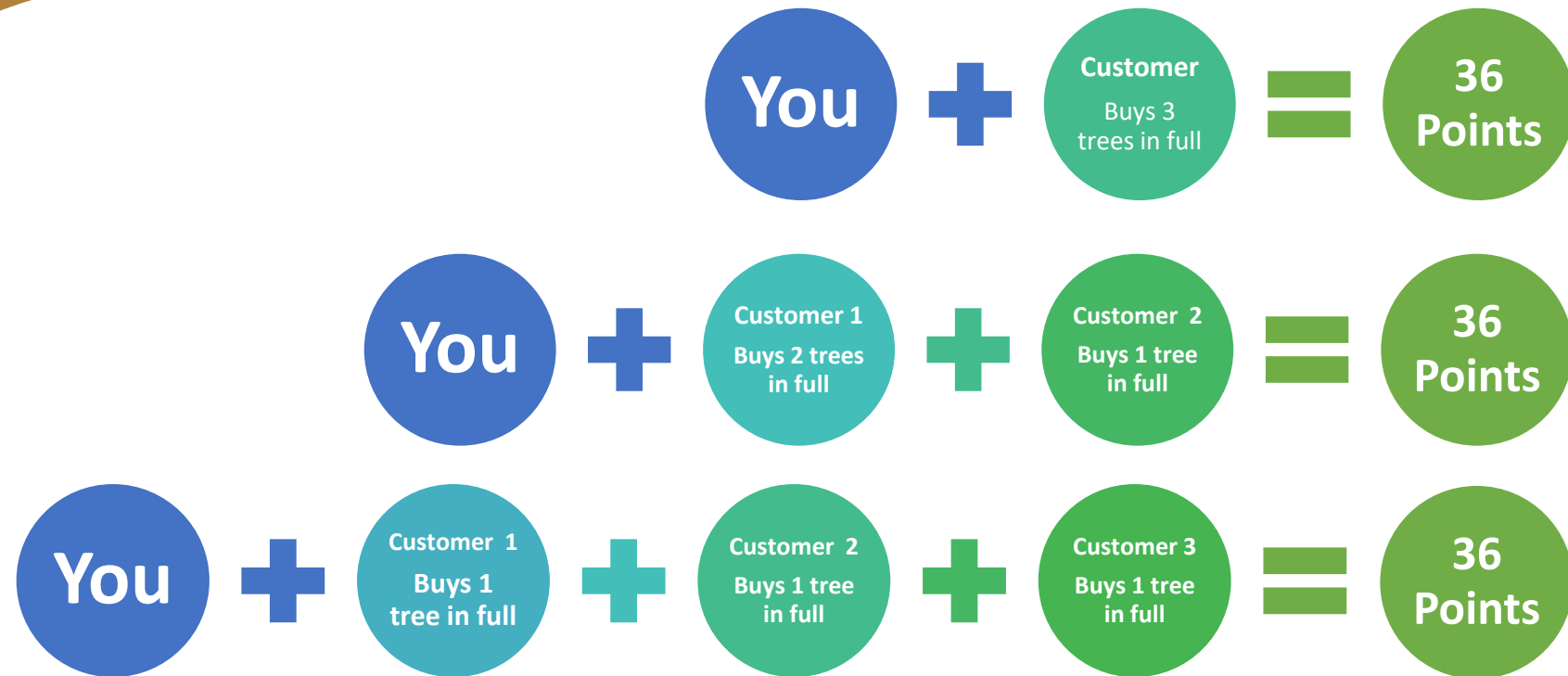


# Option 1 to achieve 30 Point Qualification

Sell 3 trees PAID IN FULL to your  
personally referred Customers

✓ This strategy = 36 Points for 1 month

✓ For this strategy, the Advocate receives \$66 AUD paid  
per month to the Advocate + any other accrued bonuses  
and rewards



## Option 2 to achieve 30 Point Qualification

Sell the 5 Tree Club to 6 personally referred Customers on Payment Plan (subscription)

- ✓ This strategy = 30 Points per month for 12 months
- ✓ For this strategy, \$60 AUD is paid per month to the Advocate + any other accrued bonuses and rewards



✓ **Note:** For Option 1 and Option 2, your Customers create your 30 Point Qualification – this allows an Advocate with a limited budget to still qualify for and receive any Advocate Rewards

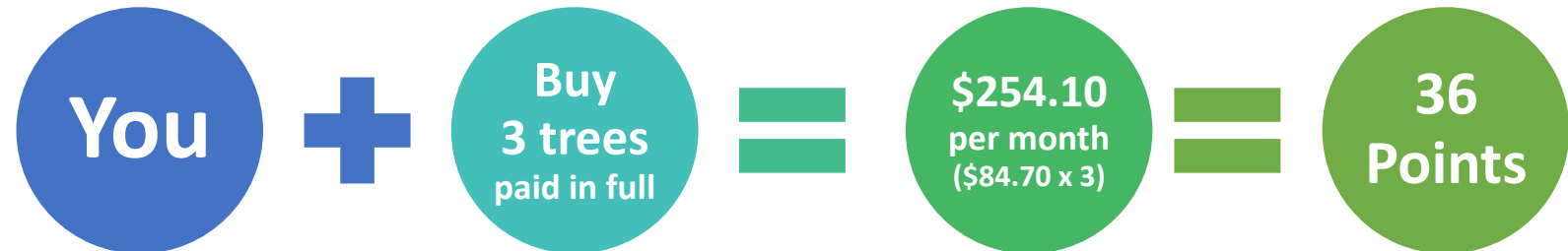




## Option 3 to achieve 30 Point Qualification

Personally purchase 3 trees paid in full to achieve your 30 Point Qualification

- ✓ This strategy = 36 Points per month for 1 month
- ✓ For this strategy, \$66 AUD is paid per month to the Advocate + any other accrued bonuses and rewards



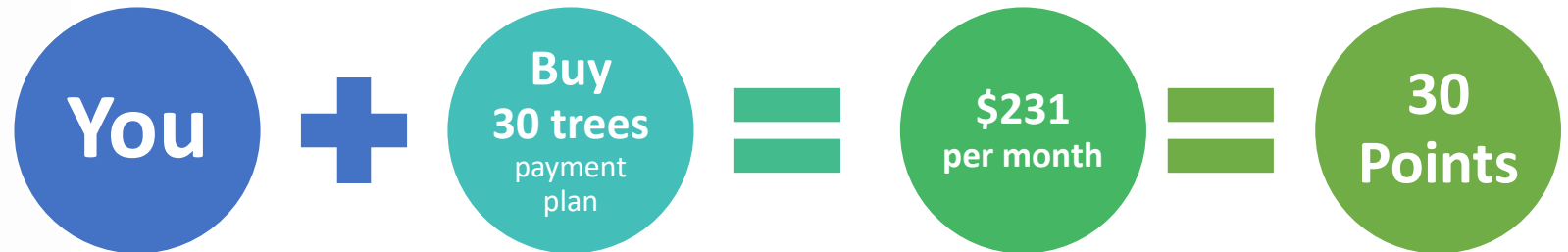
- ✓ **Note:** For this Option, with the return of \$66 AUD - the Advocate's total investment is \$188.10 AUD per month



## Option 4 to achieve 30 Point Qualification

Personally purchase 30 trees on Payment Plan  
to achieve your 30 Point Qualification

- ✓ This strategy = 30 Points per month for 12 months
- ✓ For this strategy, \$60 is paid per month to the Advocate + any other accrued bonuses and rewards



- ✓ **Note:** For this Option, with the return of \$60 AUD - the Advocate's total investment is \$171 AUD per month



*Make it your  
first goal to  
break even*

**Build to cover your personal tree purchases**

- ✓ **Sell trees to Customers**
- ✓ **Find Advocates and help them grow their teams**
- ✓ **Once your income from EcoForce is equal to or exceeds your tree investment, keep building to cover all your personal expenses**





# **Step 5**

## ***Build to create a career income***

**Build your organisation to cover all your expenses and have a surplus**

**Make a life, make a living, make a difference**

- ✓ **Learn how to manage your income and your money**
- ✓ **Create a monthly budget and stick to it**
- ✓ **Create an Emergency Fund**
- ✓ **Find a trusted experienced Financial Advisor**



# *Step 6*

## *Grow your organisation*

### The Power of Events

- ✓ **Use events to** grow your Team, your organisation, **and** your income
- ✓ **The EcoMastery Dream Academy**



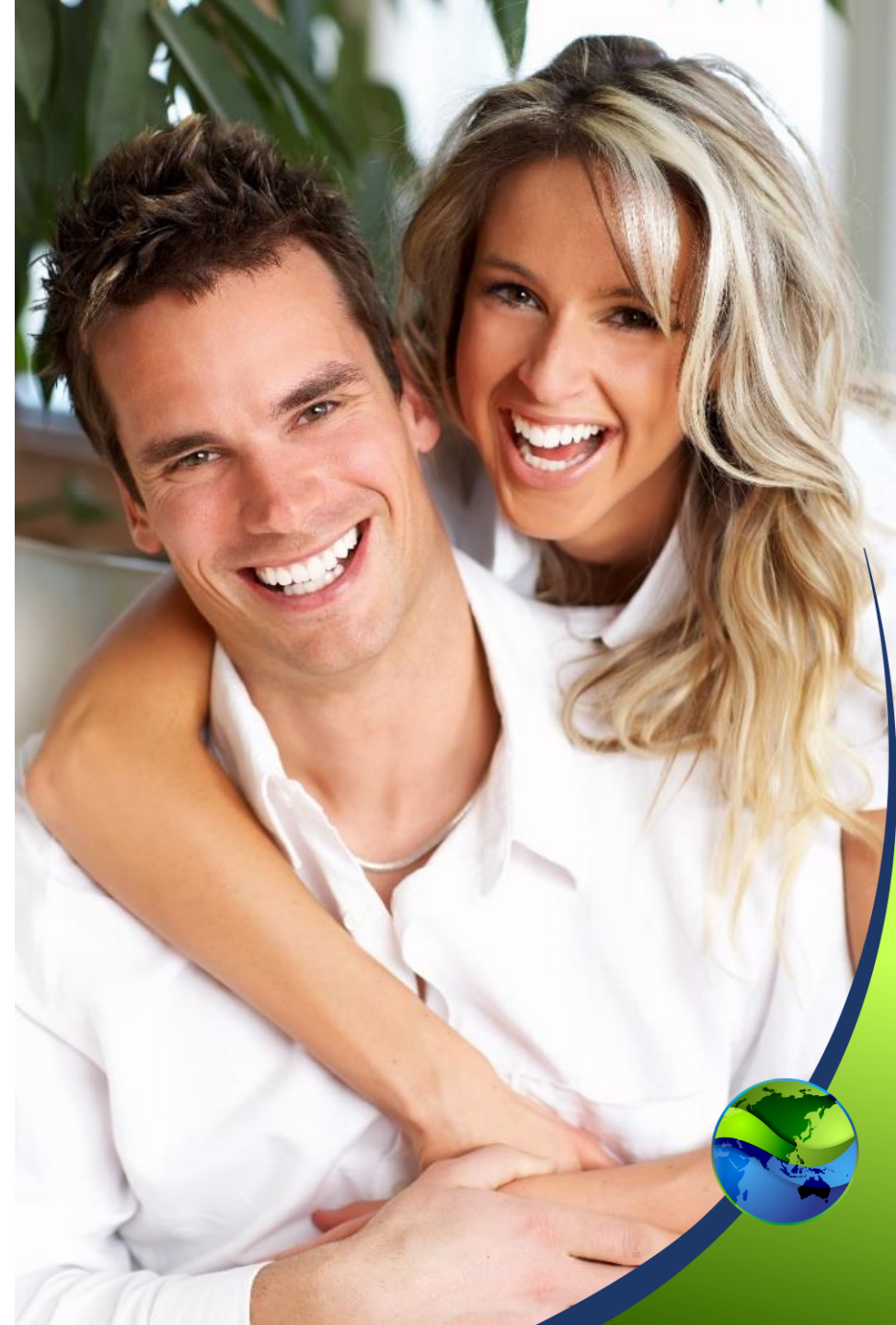


# Wrap Up



- ▶ Register
- ▶ Buy
- ▶ Share
- ▶ Repeat

- ✓ Decide to own this Opportunity for yourself
- ✓ Register 20 people as quickly as possible
- ✓ From this 20, find 4 who want a career income
- ✓ Achieve break even as quickly as possible
- ✓ Start with the end in mind
- ✓ Register those that you want to work with





# *The importance of Tune Ups*



## **Weekly Advocate Accountability**

- 1. What worked?**
- 2. What did not work?**
- 3. Number of contacts made?**
- 4. Number of Presentations?**
- 5. Learning experience for the week?**
- 6. How are you feeling?**
- 7. Any areas identified you need coaching in?**
- 8. What personal development material you are reading or listening to?**
- 9. Are you on track for your first goal?**
- 10. What you hope to achieve by this time next week?**
- 11. Anything else I should know?**
- 12. Rate yourself out of 10 with your performance**



# Your Review

- ◆ Learn how to get the most out your powerful EcoForce Global Vehicle
- ◆ Learn the 5 Steps to create success
- ◆ Learn how to effectively share the good news
- ◆ Learn how to seamlessly enroll a Customer and register an Advocate
- ◆ Strategically build for success
- ◆ Qualify each month with 30 Points
- ◆ Aim to break even
- ◆ Build to create a career income
- ◆ Grow your organisation with events
- ◆ Schedule weekly tune ups





If this was the last tree on Earth  
there would be no tomorrow

**One person** can change the world  
Imagine what a **tribe of us** could do

**Share EcoForce**

*and help save our planet*

**... one tree at a time!**

It's time to #BuyaTree

