

### Our Rules of Play

e x p e c t a t i o n s

EcoMastery Success Program

~ Preparing the Soil Module 1.2

#### Our Rules of Play

- 1. People Will Do What You Do
- 2. Your Past Does Not Equal Your Future
- 3. Be Honest with Yourself
- 4. If You Need Help, then Ask
- 5. Challenges Go Up, Praise Goes Down
- 6. If You Throw Dirt, You Lose Ground
- 7. Always Praise in Public and Critique in Private
- 8. Punctuality for All Meetings and Events



# People will do what you do

Your Team
will duplicate
what you do;
right as well
as wrong

- **☑** Be accountable for who you are as a person, as a leader and mentor
- ▼ The Law of Attraction like attracts like;
   Be great to attract great
- **✓** Lead the way by showing the way
- **✓** Your actions speak louder than words
- **☑** Aim to become the best you that you can be



Your past does not equal your future

### This Opportunity is for everyone – irrespective of their past

- ✓ You may need to let go of some things in your past to embrace an exciting future
- **You may need to unlearn and clear out some things** to make room for progress
- Time for a 'clean slate' do not let your luggage define your travels

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## Be honest with yourself

Your honesty with yourself is paramount

☑ If your beliefs are not leading to a happier, healthier, more fulfilling and satisfying life, it may be time to replace them

✓ Identify areas where you need to grow and take action to improve

**☑** Believe the best about yourself and others

**You do not have to be sick to get better** 



If you need help, then ask

You can either learn from your own mistakes or learn from others

- ✓ Seek honest feedback to identify areas where you need to grow we are here to help
- ☑ A candle loses nothing by lighting another candle
- ✓ Should you need help, speak up be humble yet courageous enough to ask
- **☑** Do not let a 'speed hump' become a 'roadblock'



Challenges go up, praise goes down

We are all human, and sometimes things do not always go to plan

**☑** Only discuss any challenges with those above you who can fix it

✓ If you are not part of the problem, or part of the solution, then it is gossip

**☑** Gossip will undermine your Team

and erode unity - avoid it

- **☑** Ensure praise marinates your Team and organisation
- **☑** Catch people in the act of doing something great
- **☑** Recognise and reward the behaviours you want, rather than focusing on those you do not want

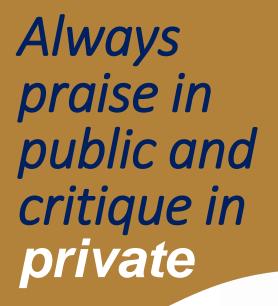


If you throw dirt, you lose ground

Never criticise someone or any other opportunity or business in public

- ✓ A behaviour that publicly finds fault in others is often duplicated within an organisation and erodes leadership
- ✓ Your role is to lead the way and lift others up to show what is possible
- ☑ Live in such a way that if someone should speak badly of you, no one would believe it





When we praise in public, we celebrate the person, recognise the achievement, and promote a culture of celebration and achieving

**☑** Out of respect, any need for critiquing always do so in private

**☑** Build a culture in your Team and organisation of support and encouragement

**Encouragement is oxygen** for the soul

Punctuality for all meetings and events

Events form an important role in connecting, training, empowering and encouraging

- ✓ For all events start and finish on time where possible
- **☑** We respect each other and each event by being on time, every time
- **☑** Encourage Guests to arrive early, and be there to greet them



#### Your Review

- **Our non-negotiable Rules of Play support the unique culture of EcoForce Global**
- **Our Rules of Play are the behaviours we adopt and live by**
- Review these often and let them infuse all you do
- **Duplicate** these Rules of Play in your Team and your organisation
- Our Rules of Play and Core Values when adhered to, support momentum and propel consistent strong growth

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