

Our Core Values foundations for unity

EcoMastery Success Program ~ Preparing the Soil Module 1.2

Our Core Values



CommunicationFAttitudeRProactiveOExtra mileGDeterminedH

Fun Respect Others Growth Honour



Communication

We believe in communicating early and often ✓ We believe that healthy, respectful, regular, honest, and transparent communication is the key to healthy long-term relationships in business and in life

✓ Be prepared to have necessary conversations to clear any misunderstanding to eliminate any offense – where there is no communication, people can create stories and trust can be eroded

✓ Let your communication build others up, not bring them down

We believe in praising in public and critiquing in private

✓ We believe encouragement is oxygen for the soul and should be lavished where due



Attitude

We believe a great attitude is something we choose **✓** Your attitude is the aroma of your heart

✓ We choose to be positive about what we do, our business, and our teams

✓ We ask everyone to be accountable for the energy they bring to every event and with all their interactions with each other

Attitude is a little thing that makes a big difference – a bad attitude is like a flat tyre; you cannot go anywhere until you change it

Proactive

We believe a proactive behaviour makes success possible, actions more efficient, and life far more enjoyable

✓ We encourage everyone to be proactive to right wrongs and to take ownership of all they can influence, rather than be reactive

 ✓ We believe in applying the philosophy of CANI (Constant And Neverending Improvement)

✓ We encourage
 proactivity by reviewing
 goals regularly and
 taking the necessary
 action to achieve them



Extra Mile

✓ Our service toward each other and our teams is always prompt and efficient

We aim to be remarkable in all we do - worthy of a great remark

We believe that rewards are there for those who go the extra mile

Excellence is going the extra mile





Determined

We believe determination is the key to success ✓ We believe in getting out of our comfort zone and doing something we have not done before

✓ To choose to have persistence to go on when others give up – the power of determination will make you unstoppable

✓ We are determined to make a difference

Fun

We believe that business should be fun ✓ We work hard, and we play hard; we focus, and we also have fun

✓ Life is to be enjoyed, not endured

✓ We believe in delivering an experience for our teams that is inspiring, empowering, supportive, encouraging, and enjoyable

 ✓ As teams journey together creating whatever they hope to with EcoForce Global, we choose to enjoy the process
 ✓ Having a good laugh is always promoted



Respect

We respect each other, our planet, our world

We choose to be respectful in all our communication and our interaction with others **✓** This includes respecting others time, beliefs, age, culture, and background **We embrace** diversity yet strive for unity **We respect our** environment, our planet, each other, and ourselves, by making healthy choices in all facets of life

Others

We believe we exist to be of service to others **✓** We go out of our way to make someone feel special

✓ Give a genuine compliment, be attentive, make eye contact and be ready to serve

✓ We excel in providing unexpected professional service which sets us apart

We rise by lifting others

✓ Our success all depends on helping others be successful, so our focus is on others, not ourselves

✓ Life is about the people we meet, and the things we create together

Growth

We believe one's income rarely exceeds one's level of personal development We are either green and growing, or ripe and rotting
 Be open to learning
 Leaders are readers - readers become leaders
 It is not about pretending to be an expert; it is all about becoming one
 We believe in providing empowering events, and material that bring breakthrough and transformation, yet taking personal responsibility for our personal growth to become

the person we believe we were created to be



Honour

We believe in honouring others, ourselves, our Opportunity and our planet

If you throw dirt; you lose ground If you throw dirt; you lose ground We honour our prospects when we share with them the **EcoForce Global Opportunity** We honour each other in all our communication and our actions We honour our word by doing what we said we would do, keeping commitments, being on time, and showing respect **We give credit where credit is** due, recognise others merit, importance, and their contribution

✓ Honour is a foundation of solidarity



The smallest action is more powerful that the greatest intention

Our Core Values underpin the heart and soul of EcoForce Global

"Attitude drives actions. Actions drive results. Results drive lifestyles." - Jim Rohn

✓ Make it a habit to focus on a different Core Value each day, and focus on living that core value in all that you do

✓ At every event, remind yourself of our Core Values, which translate into our Care Values

Encourage your Team to embrace the same

EcoMastery Success Program ~ Sowing and Reaping Module: 2.4 The Art of Sharing



Your **Review**

- The most successful organisations in history have one thing in common

 a set of non-negotiable Core Values
- **Our Core Values support a healthy culture**
- lt is expected that all EcoForce Advocates embrace and live our Core Values
- Review these often and let them marinate all you do
- Duplicate these Core Values in your Team and your organisation
- **Our Core Values become our Care Values**
- They define who we are and what we do





If this was the last tree on Earth there would be no tomorrow **One person** can change the world magine what a **tribe of us** could do **Share EcoForce**

and help save our planet ... one tree at a time!

It's time to #BuyaTree